

Message Text

UNCLASSIFIED

PAGE 01 SANTO 04727 181134Z

13

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 RSC-01 /019 W

----- 012245

P R 152108Z NOV 74

FM AMEMBASSY SANTO DOMINGO

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 2050

UNCLAS SANTO DOMINGO 4727

E.O. 11652: N/A

TAGS: BTIO, ETRD, DR

SUBJECT: SPECIAL TRADE OPPORTUNITY: TOURISM/
INVESTMENT PROMOTION CONSULTANT

REF : A) SD A-51, APRIL 20, 1973

B) SD 4765, NOV 21, 1973

C) SD A-56, MAY 11, 1974

D) SD 1963 MAY 14, 1974

1. THE DOMINICAN CENTRAL BANK'S TOURISM INFRASTRUCTURE OFFICE, INFRATUR, IS SEEKING A PROFESSIONAL AGENCY OR CONSULTANT TO HANDLE THE PROMOTIONAL ASPECT OF ATTRACTING POTENTIAL INVESTORS AND OTHERS TO ITS PLANNED TOURISM COMPLEX ON THE COUNTRY'S NORTH COAST. THE AGENCY'S TARGET GROUPS WOULD NOT INCLUDE TOURISTS AS SUCH, BUT RATHER HOTEL CHAINS, CHARTER/VACATION PACKAGERS, LAND DEVELOPERS, ETC., WHO WOULD BE INTERESTED IN INVESTMENT OR OTHER DIRECT PARTICIPATION IN THE PROJECT. THE \$23 MILLION WORLD BANK LOAN TO THE DOMINICAN REPUBLIC FOR THE COMPLEX HAS JUST RECENTLY BEEN AUTHORIZED, AFTER A CONSIDERABLE DELAY; AND ACTIVE WORK ON ALL PHASES WILL BEGIN SOON.

2. FRANCISCO CRUZ, THE DIRECTOR OF INFRATUR, SPECIFICALLY ASKED THE COMMERCIAL ATTACHE NOVEMBER 15 FOR A LIST OF FIVE NAMES OF RESPECTED AND EXPERIENCED US FIRMS IN THIS FIELD. HE DOES NOT REPEAT NOT WANT THESE COMPANIES TO CONTACT HIM DIRECTLY AT THIS TIME.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 SANTO 04727 181134Z

3. THE EMBASSY WOULD THEREFORE APPRECIATE USDOC FORWARDING

TO US SUCH A LIST, WITH BRIEF BACKGROUND ON EACH COMPANY.
IF A LIST OF FIVE IS NOT FEASIBLE, A LONGER LIST WOULD BE
ACCEPTABLE.

4. PLEASE NOTE THAT THIS TRADE OPPORTUNITY IS SEPARATE FROM
TWO INFRATUR TRADE LEADS RELATED TO THE NORTH COAST PROJECT,
REPORTED EARLIER: FOR A CONSULTING ENGINEERING FIRM TO TAKE
CHARGE OF FINAL DESIGN AND CONSTRUCTION SUPERVISION (REF. B)
AND FOR A CONSULTANT TO HELP DEVELOP A CIVIL AVIATION POLICY
FOR THE NEW PUERTO PLATA/SOSUA INTERNATIONAL AIRPORT (REF C).
REF. A. DESCRIBES INFRATUR AND ITS PROJECTS AND REF D. OUTLINES
THE STATUS OF FUTURE TOURISM IN THE DOMINICAN REPUBLIC.
HURWITCH

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 15 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974SANTO04727
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740332-0568
From: SANTO DOMINGO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741139/aaaabgzb.tel
Line Count: 74
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: A) SD A-51, APRIL 20, 1973
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 13 NOV 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 NOV 2002 by boyleja>; APPROVED <22-Nov-2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SPECIAL TRADE OPPORTUNITY: TOURISM/ INVESTMENT PROMOTION CONSULTANT
TAGS: BTIO
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005